

MODULE DESCRIPTOR

MODULE TITLE	INTERNATIONAL SALE OF GOODS		
MODULE CODE	LA4607 (L7)	CREDIT VALUE	10 ECTS
SCHOOL	SCHOOL OF LAW		

MODULE AIMS

This module will focus on contracts for the international sale of goods governed by the UN Convention on Contracts for the International Sale of Goods (CISG) and explore the different issues concerning and/or arising under such contracts under the CISG and English sales law using a comparative perspective. This module primarily aims to familiarize students with the CISG, in order to enable them to competently apply the relevant legal rules to a number of possible disputes arising under an international sale contract governed by this Convention.

MODULE CONTENT

The nature of international sales transactions focusing on manufactured goods.
 An appreciation of the multiplicity of contracts in an international sales transaction and the central role of the sales contract.
 The CISG as a source of law governing international sales contracts and other sources of law such as the UNIDROIT Principles of International Commercial Contracts (UPICC) and the Principles of European Contract Law (PECL).
 The need and importance of uniform law governing contracts for the international sale of goods: textual uniformity vs. applied uniformity.
 European integration/harmonisation/uniformity at regional level.
 The genesis of the CISG in light of the history of English sales law.
 The sphere of application of the CISG.
 An overview and comparative analysis of the main CISG provisions and English sales law principles, with a particular focus on the buyer's and seller's remedies for breach of contract including damages.

INTENDED LEARNING OUTCOMES

On successful completion of this module a student will be able to:	
1.	Identify and analyse the meaning and purpose of the main provisions of the UN Convention on Contracts for the International Sale of Goods (CISG) and other relevant sources of law.
2.	Critically evaluate the main provisions of the UN Convention on Contracts for the International Sale of Goods (CISG) and other relevant sources of law.
3.	Apply the relevant legal rules to problems arising from disputes relating to contracts for the international sale of goods governed by the UN Convention on Contracts for the International Sale of Goods (CISG) and other relevant sources of law.
4.	Engage in academic debate and critically evaluate and present well-structured arguments in written and oral work.
5.	Conduct independent research and correctly utilise primary and secondary resources in written and oral work.

TEACHING METHODS

Preparation for the workshops will involve extensive research and reading, to consider and critically analyse the set topics and the discussion questions, set in advance, arising from those topics. Students are expected to prepare answers to the discussion questions and present these to, and discuss with, the workshop tutor and workshop group members. In addition to the skills of analysis and research, students are expected to develop and apply skills of analytical discussion, oral expression and writing.

The workshops also give students the opportunity to synthesise in a more dynamic way the independent learning already undertaken and apply principles from various themes covered in the workshop activity sheets.

ASSESSMENT METHODS

This module is assessed through a written assignment (75%) and a presentation/online activity/essay plan (25%).