



University of  
Central Lancashire  
UCLan Cyprus



University of  
Central Lancashire  
UCLan  
Centre for Mediation

# SCHOOL OF LAW

ACCREDITED BY THE CYPRUS BAR  
ASSOCIATION FOR THE PROVISION  
OF CPD PROGRAMMES

## INTERNATIONAL CIVIL & COMMERCIAL MEDIATION PROFESSIONAL TRAINING COURSE

40 hours

### Venue / UCLan Cyprus Campus

#### DATES

FRIDAY 02 FEBRUARY 2024, 17:00 - 21:00

SATURDAY 03 FEBRUARY 2024, 09:00 - 18:00

SUNDAY 04 FEBRUARY 2024, 09:00 - 18:00

FRIDAY 09 FEBRUARY 2024, 17:00 - 21:00

SATURDAY 10 FEBRUARY 2024, 09:00 - 18:00

SUNDAY 11 FEBRUARY 2024, 09:00 - 18:00

#### LEARNING OUTCOMES

1. Discuss the appropriateness of mediation for the resolution of national and transnational commercial disputes.
2. Understand the requirements for a valid mediation agreement and appreciate the pros and cons of different mediation procedures and processes at national, regional, transnational and international levels.
3. Understand the key skills required for successful resolution of international commercial disputes using mediation and adopt problem-solving strategies to a range of situations and complex problems.
4. Critically assess and offer comparative analysis of mediation practice and procedures at national, regional, transnational and international levels.

#### THIS COURSE WILL BE RELEVANT TO:

- Advanced students in law, finance and business, and cognate academic disciplines;
- Professionals such as practising lawyers, accountants, auditors, architects, civil engineers, quantity surveyors, psychologists, HR officers, managers; and
- Any other professional.

**Note:** In order to be registered as a Mediator in The Republic of Cyprus, the applicant should be a holder of a recognised higher education degree.

Participants will gain advanced knowledge of the legal framework and the best practices on acting as mediators in civil and commercial matters at national and international level.

The Course will be delivered at an **intermediate-to-advanced level in English.**

CMC Registered  
Training Course 2023



Once practical assessment is completed and personal feedback is provided (within 15 working days), certificates of completion will be issued (if claiming academic credit, certificates will be issued in early summer 2024) and participants will be able to register as mediators with **the Ministry of Justice and Public Order** of The Republic of Cyprus and/or the **Civil Mediation Council (CMC)** in the United Kingdom and/or the **International Mediation Institute (IMI)** subject to their respective registration requirements. Subject to successful local registration, participants can act as mediators in the Member States of the European Union under the terms and conditions of the EU Directive 2008/52/EC on certain aspects of mediation in civil and commercial matters, as implemented in each Member State, including The Republic of Cyprus.



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# COURSE STRUCTURE

## DAY 1

FRIDAY, 02 FEBRUARY

- Introduction to the Course
- Alternative Dispute Resolution Methods
- The Process and Practice of Mediation
- Variants in Mediation and New Approaches

## DAY 2

SATURDAY, 03 FEBRUARY

- The Theory of Conflict
- Communication - Active Listening and Questioning Skills
- The Role of the Mediator, including Settlement Agreements
- Pre-mediation and the Agreement to Mediate
- Opening Statement
- Practice

## DAY 3

SUNDAY, 04 FEBRUARY

- The Role of Negotiation in Mediation
- From Positions to Interests
- Developing Solutions and Joint Meetings
- Practice

## DAY 4

FRIDAY, 09 FEBRUARY

- Final Practice

## DAY 5

SATURDAY, 10 FEBRUARY

- Mock Assessment
- What Happens after the Course?
- Assessment Q&A

## DAY 6

SUNDAY, 11 FEBRUARY

- Assessment

The Course fee is **€800 per participant** which includes the **delivery of the Course, the assessment and feedback, all materials, refreshments and light lunch on all days. Accommodation options are available at an extra cost.**

For further information on the course and accommodation please email [nagapiou@uclan.ac.uk](mailto:nagapiou@uclan.ac.uk) or call **24 694068**.

To book to attend the Course, please complete the registration form at [https://docs.google.com/forms/d/124zwbh-sgmX0PTRLV-M363BF02GVjJPBLXcbZOAVwto/viewform?edit\\_requested=true](https://docs.google.com/forms/d/124zwbh-sgmX0PTRLV-M363BF02GVjJPBLXcbZOAVwto/viewform?edit_requested=true)  
For further assistance with registration, please contact [lawacademy@uclancyprus.ac.cy](mailto:lawacademy@uclancyprus.ac.cy)

**Full payment should be made by Wednesday 31/01/24 to the following bank account or through JCC Smart, UCLan Cyprus.**

**Bank account at Hellenic Bank Ltd/ Cyprus Cooperative Bank**

Account Name: **UCLan Cyprus Ltd**

IBAN: **CY89 0070 4430 0000 0000 4005 5808**

Swift Address: **CCBKCY2N**

REF: **Professional Mediation Course (state your name)**

**JCC** smart.com





## **Prof. Stéphanie Lahlé Shaelou** (Course Convenor)

Prof. Stéphanie Lahlé Shaelou is Professor of European Law and Reform, Head of the School of Law and University Chair for Research and Innovation at the University of Central Lancashire in Cyprus (UCLan Cyprus). In 2021, she received from the European Parliament the European Citizen 2020 Prize on behalf of the non-profit research organisation she co-founded in 2017, ICLAIM, for its Social Mediation in Practice project, which she presented at the EU, UN and Council of Europe levels. Visiting Professor on the Rule of Law at the United Nations Institute on Training and Research (UNITAR), she is also the Director of the EU funded Jean Monnet Centre of Excellence for the Rule of Law and European Values (CRoLEV) at UCLan Cyprus, measuring/monitoring/reporting on rule of law, values and democratic indicators in Cyprus and Europe <https://crolev.eu/> (2022-25). She is a registered Mediator in commercial disputes with the Ministry of Justice and Public Order of the Republic of Cyprus since 2018. In 2022, she was selected by the European Commission as an Arbitrator and Trade & Sustainable Development Expert for bilateral disputes between the EU and third countries in the fields of trade, investment and sustainable development (pool of candidates).

She is a Member of the Independent Scientific Anti-Corruption Council of the Republic of Cyprus, appointed by the President of the Republic of Cyprus (2021-). She represents the Republic of Cyprus on the EU's scientific programme Horizon Europe, Pillar II, Cluster 2 "Culture, Creativity and Inclusive Society" (2021-27). She is a Fellow of the Higher Education Academy. She specialises in 'Fundamental Rights in Context' at the national/European/international level. She analyses/applies/reforms European/international law principles /values/instruments on fundamental human rights in troubled societies at national/supranational level (emergency/crisis/reform of legal systems). She is a Rule of Law expert on the sustainability of rights & systemic challenges to Justice (e.g. independence, transparency, accountability, digitisation) in Europe. She also promotes actively social justice and advocates active citizenship via the non-profit research organisation ICLAIM (Interdisciplinary Centre for Law, Alternative and Innovative Methods), from where she leads impactful research on wider societal issues (see [www.iclaimcentre.org](http://www.iclaimcentre.org)).

She supervises research in fields related to the EU, its Member States and Europe more widely in troubled times, Rule of Law principles and values, social justice, fundamental rights in times of crisis, effective judicial protection, privacy, AI technologies, sustainable justice and other current issues in European law and governance. Amid the COVID-19 pandemic, she initiated the Rule of Law Monitoring Mechanism <https://ruleoflawmonitoringmechanism.eu/> and, since September 2022, works on two new EU funded Horizon Europe projects at UCLan Cyprus on Research Ethics and Integrity with PREPARED (<https://prepared-project.eu/>), and Trust in Science with VERITY (<https://www.verityproject.eu/>). PREPARED is a large project, coordinated from UCLan Cyprus School of Law, and looks at rapid intervention mechanisms in global crises including pandemics with prominent (WHO, UNESCO, ENRIO) but also local partners such as ICLAIM (<https://www.uclancyprus.ac.cy/be-prepared-prestigious-horizon-europe-project-led-by-uclan-cyprus/>). She has been the EU funded Jean Monnet Module Leader and Academic Coordinator of EU-POP (2019-22), in the field of the Rule of Law and populism in the EU (<https://eupopulism.eu/>). She was also the EU funded Jean Monnet Module Leader and Academic Coordinator of FEcoGov (2014-17), in the field of the EU financial crisis, securing the European Commission's label 'success story' and 'good practice' upon completion of the project (<https://www.uclancyprus.ac.cy/research/jean-monnet-module/>). Among other past projects, she also participated to the Horizon 2020 Sherpa project looking at smart information systems and human rights (<https://www.project-sherpa.eu/>) which she presented among the projects selected worldwide at the 2020 international Paris Peace Forum (focus on COVID-19).

She is trained in Data Protection and actively promotes professional development and executive education via the Law Academy she leads (<https://www.uclancyprus.ac.cy/short-course/law-academy/>). For the past 25 years, she has acted as legal expert in Cyprus and/or abroad in her respective fields of expertise including for the Law Office of the Republic of Cyprus on EU law matters (2018-20). She belongs to boards and/or networks of academic/professional experts at the national/EU level, is a Research Fellow at prestigious institutions throughout Europe including the European Union Institute, Florence (alumna), regularly consults in Cyprus, the UK and at the EU level, is UN Sustainable Development Goals (SDGs) and Equality, Diversity and Inclusion (EDI) Lead in research at UCLan Cyprus, and is an Expert of the European Commission and its Agencies.



## **Dr. Nevi Agapiou** (Academic Coordinator / Tutor)

Dr. Nevi Agapiou holds a PhD, an LLM in International Commercial Law and an LLB (Hons) from the University of Leicester, UK. Law and an LLB (Hons) from the University of Leicester, UK. She also holds a Postgraduate Diploma in Professional and Legal Skills from the Inns of Court School of Law (now the City Law School, London, UK) after successfully completing the Bar Vocational Course (now the Bar Professional Training Course). Nevi was called to the Bar in England and Wales (Lincoln's Inn) and later qualified as an Advocate in Cyprus practising law before turning to academia. In April 2019, Nevi became a CEDR accredited Mediator after undertaking skills training in the UK, including assessment for CEDR Accreditation, internationally recognised as the standard of excellence in mediator qualification. Nevi's research interests primarily lie in the areas of international commercial law and alternative dispute resolution methods.

She is also particularly interested and conducts research in English Contract, Commercial and Consumer law as well as Comparative law. She teaches all of the aforementioned subjects on the LLB and LLM programmes of the University of Central Lancashire Cyprus where she is a Lecturer of International Commercial Law and Dispute Resolution in the School of Law and the LLM Course Leader - Programme Coordinator.

Nevi is also interested in the Cyprus Legal System closely following relevant developments and has presented her work in academic and professional conferences in the UK. Nevi is the coach of the UCLan Cyprus team competing in the annual Willem C. Vis International Commercial Arbitration Moot in Vienna, Austria where she also acts as Arbitrator. She is also a Resident Expert at the non-profit organisation ICLAIM (Interdisciplinary Centre for Law, Alternative and Innovative Methods), whose mission as a social enterprise is to transmit knowledge and enable the wider public to have access to their rights through innovative and alternative legal solutions at a fair cost and pioneer new solutions with wider impact on the creation, implementation, enforcement and reform of rights in a modern society (see [www.iclaimcentre.org](http://www.iclaimcentre.org)).

Through ICLAIM, Nevi has been able to focus on EU and Cyprus Consumer Law as well as alternative dispute resolution methods in practice through leading an innovative and enterprising project which in June 2018 saw ICLAIM become an ADR Entity for Consumer Disputes approved by the Cyprus Consumer Protection Authority under section 22 of the Alternative Dispute Resolution for Consumer Disputes Law of 2017 (L.85(I)/2017) which transposed Directive 2013/11/EU into the national legal order.



### **Dr Monalisa Odib** (Tutor)

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Dr Monalisa Odibo is an accredited Mediator, a non-practising Barrister and Solicitor of the Nigerian Bar, and a Lecturer at the University of Central Lancashire.

She obtained her LLB (Hons) degree from the University of Wolverhampton (2007), an LLM in International Commercial Law from the University of Aberdeen (2008), a Bachelor of Law degree from the Nigerian Law School (2010) and a PhD focused on Alternative Dispute Resolution from Bangor University (2016). In addition to her higher education qualification, Dr Odibo is a Fellow of the Higher Education Academy, trained as a mediator at the Harvard Negotiation Institute, Harvard Law School and completed the UCLan Civil and Commercial Mediation Training Course, accredited by the Civil Mediation Council.

Having worked for over a decade within professional and academic roles in Nigeria, Mauritius and the United Kingdom. Dr Odibo is currently the Mediation Lead at the University of Central Lancashire Centre for Mediation and is responsible for managing the Centre's Mediation Clinic.

Dr Odibo is skilled at conducting civil and commercial mediation and has carried out research focused on developing mediation as the foremost dispute-resolution mechanism. Her focus in teaching and research includes international dispute resolution, with an emphasis on traditional methods of reconciliation, international commercial arbitration and international commercial mediation.



### **Dr. Maria Tatsiou** (Tutor)

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Dr. Maria Tatsiou is a Lecturer in Corporate and Financial Law at the University of Central Lancashire in Cyprus (UCLan Cyprus). She holds a PhD in Law, an LLM in Corporate Governance, and an LLB (Hons) from the University of Manchester, UK. She has been an associate lecturer in University of Salford (2015-2019) and held the position of Teaching Fellow in Commercial Law at University of Edinburgh (2019-2020). Her PhD focused on Resilience and Corporate Governance in banks and assesses the post-Crisis organisational and regulatory failure. She supervises LLM dissertations in fields related to her own research interests, including Corporate Governance, company law, financial regulation, and Corporate Social Responsibility. She teaches on both the LLB and LLM programmes. The modules she teaches, include among others, Private International Law, International Commercial Arbitration, Law of International Financial Transactions, and Banking and Financial Services Regulation. She has successfully completed the UCLan Civil and Commercial Mediation training Course in February 2021 to become a certified Commercial Mediator. Maria is an IMI Certified Mediator and is also registered as a mediator with the Ministry of Justice and Social Order. Maria has acted as an arbitrator and team coach in the 30th Willem Vis. Moot International Arbitration Competition, and will be participating as a Judge and Mediator in the 19th ICC Mediation Competition.



### **Dr. Katerina Kalaitzaki** (Tutor)

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Dr. Katerina Kalaitzaki is a Lecturer in EU Public Law at the University of Central Lancashire (Cyprus) since September 2021, where she has teaching duties both on the LLM and the LLB programmes in the areas of European Union Law, constitutional law, legal theory, and skills. Katerina holds a PhD in Law from the University of Central Lancashire, an LLM in European Law from the University of Nottingham and an LLB (Hons) from the University of Leicester, UK. She was awarded her PhD for her thesis "EU citizenship as a means of reinforcement of EU fundamental rights: challenges, developments, limits" in June 2019, after submitting it in December 2018. Katerina previously held an academic position in EU Law at the University of Edinburgh (2019-2021) where she acted as the Programme Director for the European Law LLM programme (2019-2020), Course Organiser for LLM and LLB courses and conducted research. Katerina is also an accredited mediator in Civil and Commercial Matters since April 2019 and a non-practising lawyer (Cyprus Legal Council) since September 2015. Katerina's research interests lie in the area of EU citizenship and EU fundamental principles and values. Current projects deal with the development and/or potential use of these concepts, including the rule of law principle, during periods of crises such as Brexit, Covid-19 and the rule of law crisis.